

# IGS Consultancy

*Practical Process to reduce your risks!*

## Assess threats

We take the time to learn your operational environment, so that we can plan to protect your assets, people and Business

## Strategic Planning

Once threats and associated risks have been identified, strategic planning is crucial to establish a safe and secure capability

## Implementation

IGS Experienced consultants stay with your team from start to finish; we ensure the plan is implemented right the first time

## Operational Excellence is planned for before executed!

Standardization ensures a “predictable outcome”; there are no shortcuts when protecting your business and assets. Do the job right the first time!

### About Us

Independent Guarding Services (IGS) was founded in 2010 as part of rebranding and restructuring exercise. Our Approach to security visits various paradigms that influence the outcomes of effective security.

IGS Consultancy is based in Malaysia, central to most Asian countries, great communication infrastructure and provides a cost effective base for our consultants to work from.

By combining our local knowledge and professional expertise with leading edge technology, we constantly achieve results that far pass our clients expectations.

IGS works with clients in accordance to incremental requirements or budgetary confines. Our professionals are well trained with Special Operations, Intelligence, law enforcement and/or specialist backgrounds. Many of our professionals are linked back to IGS HQ throughout the world ensuring quick response to any crises that may arise. Primarily focusing on security, safety, training and protection.



### Technology better served in the hands of professionals!

IGS consultants come from a pedigree of specialist operators; backgrounds include Intelligence officers, Special Forces, law enforcement experts and specialists that stay under the radar to guarantee results.

Technology today is like a weapon, in the right hands it is a valuable tool, if in the wrong hands it becomes a threat.



"The best executive is the one who has sense enough to pick good men to do what he wants done, and self-restraint enough to keep from meddling with them while they do it." -- President Theodore Roosevelt

#### Consultancy Services

Based on past experience in successfully managing and understanding security disciplines and services, IGS business model is designed and structured to bring core security disciplines and services under the one umbrella, to offer consultancy services not only in Malaysia but anywhere on the planet.

IGS has strategically teamed with numerous Companies and Consultants to support our operations in various regions. Their local knowledge and ability to communicate brings added value that serves our clients well.

IGS is a Malaysian based company that has an extended global track record and is highly competitive, our low profile approach and ability to stay “under the radar” is what we pride ourselves on, ensuring complete discretion for our clients in the private and Government sectors.

#### Our Strengths

- Experienced professionals
- Strong communication skills, and multilingual
- Result driven

#### Strategic planning & Development

Security planning shapes the way forward. All factors impacting on security related threats and associated risks are detrimental in developing an effective security plan.

#### Implementation & Training

The ability to clearly communicate a plan leads to a successful outcome, our consultants work with our clients team to assist and project manage the implementation phase. Mentoring local management and training of key positions aid in developing a very capable team of security professionals.

#### Security Risk Management

Security Risk is an ongoing day-to-day issue that requires constant management to reduce the potential impact on a clients business, and assets. Our consultants are available to continue to assess and manage risks from a clients site or remotely.

#### Intelligence & Investigation

Please request to meet with our consultants to discuss.

## “These are a few of our past achievements”

- **Botswana** - Gold Mine start up, complete mine site security plan established and commissioned, no losses recorded during our time on site, and violent crime threats reduced through practical and effective planning. Gold room and process plant reported no losses.
- **Indonesia** - Tin mine, risk management asset protection, a very challenging task, however over a nine month period our consultants were able to identify where losses to our client were coming from, plan against the threats and reduce losses by 90%, this contract took us from Bangka Island, to Batam and Philippines tracking tin smuggling operations, linking individuals and their roles in smuggling operations, and recovering a hijacked vessel through our network of law enforcement. This client suffered from weekly violent demonstrations, death threats to expat staff, our consultants played a significant role in negotiating with local village heads, Police, Military and Brimob to find common ground.
- **China** - Gold mine start up, this project was located in a very remote location in Southern China, and presented many dangers. Our objectives were to completely design and implement an advanced integrated security system throughout the mine site, including the Gold room, process plant and manage threats from near by villages. This was achieved without incident, criminal syndicates that were stealing company assets were identified and closed down with the assistance of the Police, and no major incident or losses occurred during our contract period. Our contract obligations were achieved.

Continued...

### What differentiates us from our competitors?

Our strengths that set us apart from our competitor's is our experience level conducting security consultancy operations for start up projects, and the ability to communicate at a multicultural level. We are accustomed to working at all levels throughout the workforce, from the board of Directors, down to the workers on the ground. What makes us better than other companies?

- Global exposure and success in most industries.
- Effective Bilingual communicators.
- Experienced leaders, coaches and mentors within the security industry.
- Achieve quantifiable results.

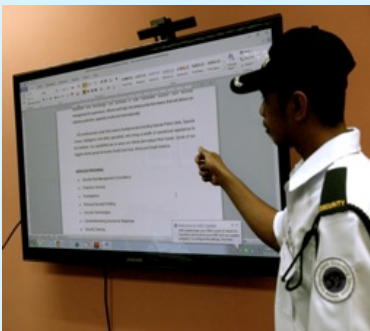
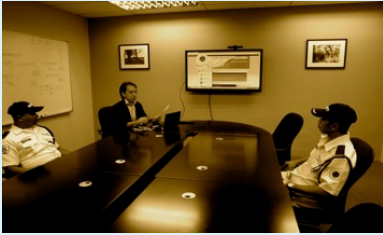


- **Saudi Arabia** - Airline contracted our company to provide security support in Jeddah, this included compound security assessments, country evacuation plans, crisis management, counter surveillance training and terrorist awareness training. All objectives were achieved without incident, and our client's crew utilized IGS counter surveillance training and constantly reported back to our consultants daily. IGS was able to detect a terrorist cell planning an attack on the compound, with the assistance of the Military the cell posed no future threat to our client.
- **Mexico** - Mining Company engaged IGS consultants after an expatriate manager was kidnapped while at site, a previous security service provider failed to develop security measures that could effectively protect the local and expat staff. Mexico is an extremely dangerous country, and prominently known for drug wars. Our consultants were very successful developing an effective security plan and procedures that stopped further kidnapping, other internal criminal syndicates were also discovered and were removed. We were fully involved in the overall mine site security design and implementation.
- **Thailand** - IGS Consultants were engaged to gather Intelligence on a transnational criminal syndicate responsible for illegal export of protected commodities. IGS was able to conduct surveillance of targets and track their activities throughout Thailand and into adjoining countries. Objectives were met.
- **Malaysia** - IGS was engaged by a now global leader in low cost air travel to assess threats to the Airline, design and implement an effective in-house security department and continue as a CT advisor to the CEO. All objectives were achieved without incident.
- **Gulf of Aden** - IGS protective service consultants were engaged to security harden a shipping company's vessel; provide a security presence and piracy watch while in extremely high-risk waters throughout the GOA. One incident did occur however evasive procedures resulted in breaking contact with the threat without any harm done to the vessel or crew. Successful outcome!

“A true security professional is only as good as the last job”



## Protective Services



# ARMED & UNARMED GUARDS

- All IGS guards undergo The Security Services Association of Malaysia training courses mandated by Ministry of Home Affairs before deployment.
- IGS guards also undergo police vetting, medical check up and will be given on-job training.
- IGS armed guards are competent in firearms handling and undergo twice-yearly refresher training.
- IGS provide body guarding services for personal and group protection for varying levels of threats.
- IGS bodyguards are trained to act discrete and blend in with the environment to ensure that presence is not intrusive to client's routines.
- IGS bodyguard's operatives are multi-skilled individuals in the fields of protection techniques and are also trained for providing protection in high-risk environments.
- Personal Protection duties will be performed in close co-operation with the police and other authorities when required!
- IGS maritime security personnel have extensive experience protecting clients from the shipping and Oil & Gas industry in potentially high-risk environments including conflict zones.
- IGS has experienced maritime legal advisors on hand to provide training, workshops, seminars for our clients and/or to deliver legal advice on maritime issues and/or concerns.
- IGS is affiliated with internationally accredited Registered Training Organization (RTO) in Australia and the United States to produce recognized security training standards for security guards working in Malaysia and abroad.

## “Chief Executive Officer”

Roselina Mahmood has been an active member of Persatuan Perkhidmatan Kawalan Keselamatan (PPKKM), the Asian Professional Security Association as well as the Kuala Lumpur Business Club.

She started off in a security company as the Administrative Manager in 1987 and took over the role as the Managing Director in December 1987 till 2009.

Roselina was awarded “The Best Director” in 2002 by the Security Industry Award and also an “Outstanding Entrepreneurship Awards 2007” organized by the Asia Pacific Entrepreneurship Award.



*“30 Years  
Experience in the  
security Industry”*

### Head Office

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